



www.b2match.eu/omc2013

	<h2 style="text-align: center;">Oil & Gas Business Meetings at OMC 2013</h2> <p style="text-align: center;"><i>11th Offshore Mediterranean Conference & Exhibition</i></p> <p style="text-align: center;">Ravenna, March 21-22, 2013</p> <p style="text-align: center;"><i>Pala De André, Viale Europa 1, Ravenna, ITALY</i></p>
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Eurosportello-Chamber of Commerce of Ravenna, in co-operation with the Enterprise Europe Network and the SIMPLER consortium, will organise a b2b event in the framework of OMC 2013.

The **pre-arranged face-to-face meetings** offer exhibitors and visitors the opportunity to find potential partners within **Oil & Gas and related sectors**, in order to develop business and technological cooperation.

Participation in the bilateral meetings is **free of charge** by previous registration at www.b2match.eu/omc2013

MAIN TOPICS

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| <ul style="list-style-type: none"> • Drilling and Completions • Exploration & Production • Marine Equipment & Services • Reservoir Description and Dynamic • Platforms (Fixed & Floating) • Safety, Environmental Protection & Regulatory Services | <ul style="list-style-type: none"> • Management & Information Technology • Pumps & Compressors • Power Supply • Tubulars & Piping • Valves & Actuators • Process Equipment & Services • Corrosion & Control • Transportation & Communication |
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Why should you join the bilateral meetings

You will be able to present your company with a detailed profile, request meetings with potential partners you want to meet, and browse other participant business ideas. Your one-to-one meetings are summarized in a personal schedule, which you will receive prior to the event.

*pre-arranged meetings
are more promising than just networking during the breaks...*





What are the benefits of joining the bilateral meetings

- Inform other participants about your business and collaboration wishes **weeks before the event**.
- Your cooperation **profile** will be promoted and visible for all participants
- Based on your co-operation wishes you can express and receive target-oriented **meeting requests**
- During the event you can have several **pre-scheduled 30 min B2B** meetings

How to participate:

- Register your company and fill in your cooperation profile on the website www.b2match.eu/omc2013 within **28th February 2013**
- Select participants from the online catalogue and submit meetings' requests (**1-11 March 2013**)
- Before the event you will receive your individual agenda by email with all pre-arranged meetings
- Meetings will take place in a specific area of the exhibition centre and/or at the exhibitors' stands.

NOTES

- In the registration form you have to select the **sessions of meetings** that you intend to attend: (21 March: 10:00-13:00 , 21 March: 14:00-18:00, 22 March: 10:00-13:00) . You don't have to indicate a 'preference', but your *actual availability*: the more sessions you select, the more opportunities of meeting you will have.
- Please, use the field "**Remarks**" in the registration form to specify any particular needs or requests (e.g. participant not available for certain time slots....)
- For **Exhibitors**: normally the business meetings will take place in a dedicated area of the exhibition centre, but if necessary – or if you prefer - some meetings could be fixed directly at you own stand. Please use the "**Remarks**" field to express your preference or need.

The b2b event is organised with the collaboration of [Enterprise Europe Network](#), the largest European network supporting innovation, internationalization and competitiveness of enterprises, operating in over 50 countries through 600 organizations.

If you are not familiar with EEN and you have never been in touch with an EEN organization in you country, we would be glad to establish a contact with the EEN nearest to you. In the meantime we will be pleased to assist you for registration as well as any information concerning the b2b event at OMC.

CONTACT

For more information:

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DEADLINES

28 February:	Registration
1-11 March:	meetings requests
21-22 March:	Business meetings

