

## SAPIR, AREAS AND TECHNOLOGIES ALSO AVAILABLE FOR THE OFFSHORE INDUSTRY IN RAVENNA



The SAPIR Group is the most important business entity at the port of Ravenna, operative in the general cargo, heavy lift, liquids and container sectors, as well as that of port services: engineering terminal operations logistics, machine and port infrastructures maintenance, ICT.

SAPIR, a historic joint-stock company founded in 1957 by Enrico Mattei and Serafino Ferruzzi with the aim of expanding the port of Ravenna, is the Parent Company and today essentially operates as terminal operator.

It manages an area of 520,000 sq.m., equipped with 1,700 linear metres of quays and a -10.50 m draft (however a project for deepening it to -11.50 is being approved), which houses a general cargo terminal with an operations area of around 67,000 sq.m. of warehouses, 16,000 sq.m. of covered areas, 125,000 sq.m. of uncovered areas used for the storage of goods and a liquid terminal of 90,000 cubic metres.

Investments for over Euro 20 million are envisaged in the coming years, to further enhance the equipment of the terminals and strengthen the service structures.

Thanks to expert and highly specialised staff, SAPIR ensures the utmost efficiency in the handling and storage of fertilizers, inert products, iron, timber, project cargo, liquids and goods at controlled temperatures.

Due to the great availability of space equipped for storage and its infrastructural equipment, the SAPIR General Cargo Terminal is able to handle heavy lift in terms of weight and size (general cargo and project cargo) also on ro-ro ships.

The large spaces offer customers the possibility to proceed in situ with the turnkey execution of the shipyard activities and the assembly of the components destined to be loaded.

SAPIR has commercial and co-operation-based dealings with the leading offshore operators in Ravenna and internationally, who avail themselves of both the technical abilities of the Company and the areas made available by the same for the achievement of their projects.

SAPIR is still the owner of available jettied port areas, as well as a sector covering around 42 hectares of areas intended for logistics directly linked to the terminals and the quays, and is interested in identifying partners who intend to invest in their valorisation and development.

Via the subsidiary Terminal Nord, the SAPIR Group manages a terminal specialised in inert materials involving more than 1.5 million tons a year.

Since 2001, SAPIR and Terminal Nord have obtained quality certification, now in compliance with the UNI EN ISO 9001:2008 standard.

The company Terminal Container Ravenna Spa (70% SAPIR, 30% Contship Italia of the Hamburg-based Eurokai Group) manages a terminal of around 200,000 TEUs/year and has planned the creation of a new terminal with draft of -13.50 m, 700 linear metres of quay and a new railway line, with the declared objective of doubling traffic, in particular in order to snatch the production areas of Central-Eastern Europe from the competition of the ports in North Europe.

Sapir Engineering is specialised in integrated engineering services and terminal operating logistics; Alliance Port Service is involved in the maintenance and technical assistance on port operating and earth-moving machinery; Under Water Anchors uses innovative technologies aimed at consolidating quays, thereby making them suitable for the deepening of the draft; CSR is specialised in the repair and marketing of containers, thereby completing the Group's range of services on terminal containers.

The Group companies have a fleet of highly-performing operating vehicles for interchange and warehouse handling activities, which make it possible to guarantee high outputs for all the types of goods handled, also with the use of the most modern IT technologies.

Over the last few years, more than Euro 40 million has been invested in total for updating the operating vehicles and equipment.

There is an organised railway network covering almost 16 km of track serving the terminal.

In conclusion, the Group possesses technologies and expertise which can be used, also in partnership with other parties, in the creation of goods and passenger terminals worldwide, with particular focus on newly developed countries, as well as on the development of areas and infrastructures for logistics.

The availability of the SAPIR Group can range from mere design and planning to realisation of the set up, the supply of machines and know-how as well as management.

